

We have an offer for you.

As our landlord, you are vital in helping the UK stay digitally connected. By leasing your property to Cornerstone to host telecoms infrastructure, we enable communities to access reliable mobile connectivity.

In our current environment, where digital technology is evolving, we need to be able to continuously prepare for the future to effectively deliver the critical infrastructure required to provide first-class mobile digital connectivity across the UK. With this ambition, Cornerstone would like to explore the possible freehold purchase of the telecoms' infrastructure site in which you have an interest.

We appreciate that every site is different, as are individual circumstances. However, such an opportunity could significantly change the way we collaborate and the benefits to you.

Such benefits include:

- A lump sum payment.
- Eliminated requirements, obligations and burdens on you as our landlord.
- Enhanced capacity so that you're able to focus on what's important to you.
- No third-party involvement; the site will be owned and managed directly by Cornerstone – no one else!

● **Q. Do you wish to purchase a large area of my property?**

A. No, we would only like to acquire the land utilised and operated by the site.

● **Q. How much payment can I expect?**

A. Values can vary, so if such a proposition might be of interest, we will need to undertake an assessment of the site. Once appraised, we can then discuss the offer with you and issue it in writing.

● **Q. If I don't want to sell now, but change my mind after a year or a few years, would you still be interested in purchasing the property?**

A. Budget is limited; however, we may still be interested, so please get in touch with us to discuss further.

● **Q. Will you still need to follow the access rights as per the current agreement if I sell my property to you?**

A. Any freehold purchase will need to include appropriate rights of access. These can be based on the existing rights granted or revised to accommodate you.

● **Q. Why does Cornerstone want to purchase the property?**

A. Purchasing the property would make managing and maintaining the telecommunications site easier. As mobile technology evolves, we will need to ensure that we are set up to deliver the network services on behalf of our customers. Purchasing the site will help us to plan our infrastructure more effectively and efficiently.



If you are interested, we would be delighted to discuss the matter further at a convenient time and without any obligation.

Please get in touch with us:

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